Extend Your Customer Reach with Oracle Cloud
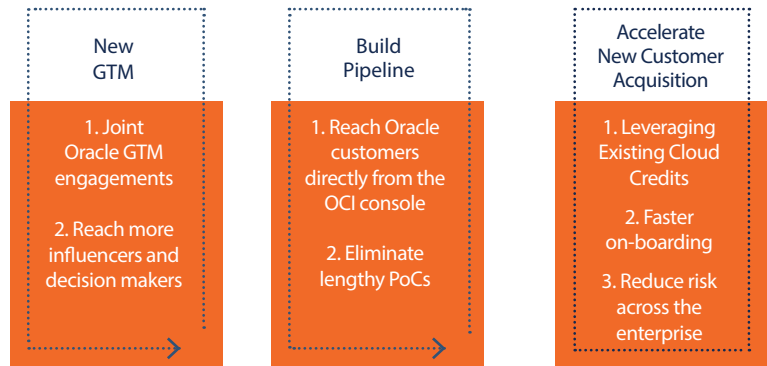
OCImatix fixed priced services make it fast and easy to sell your software to enterprise customers on the Oracle Cloud Marketplace

How much revenue potential you might be losing today if you are not on Oracle Cloud Marketplace?

OCImatix fast-path to Oracle Cloud Marketplace

↓ Engineering Costs

↓ Deployment Time

↓ Support Time

↑ Faster GTM

Delivering Shorter Enterprise ISV sales cycles on Oracle Cloud Marketplace

New GTM
1. Joint Oracle GTM engagements
2. Reach more influencers and decision makers

Build Pipeline
1. Reach Oracle customers directly from the OCI console
2. Eliminate lengthy PoCs

Accelerate New Customer Acquisition
1. Leveraging Existing Cloud Credits
2. Faster on-boarding
3. Reduce risk across the enterprise

Listing Your Solution on Oracle Cloud Marketplace supported by OCImatix

OCImatix will guide you to complete the technical steps required.

Step by step support and guidance of your engineering efforts for your solution terraform ISV image creation, Marketplace listing and required documentation.

Price: $4,500

Listing Your Solution on Oracle Cloud Marketplace managed by OCImatix

You will guide OCImatix on your application and we will complete the technical steps required.

Complete end to end creation and deployment of the terraform ISV image, Marketplace listing and required documentation with support from your engineering team.

Price: $8,900

Ongoing Support of your Cloud Marketplace Listing

OCImatix will support your Marketplace business and technical efforts.

Ongoing business and technical support for your Oracle Cloud Marketplace listing. Support you with marketplace: payments, GTM, supplier relationship, and Technical updates.

Price: $390 a month

ISV Application Migration to Oracle Cloud Infrastructure

OCImatix will migrate your application on OCI and create your Oracle Cloud Marketplace image.

Work with your team to identify the quickest way to deploy your ISV application on OCI and prepare your application image to sell on the Oracle Marketplace.

Please schedule a call for custom pricing

Schedule a free discovery call – email isv@ocimatix.com or call us +1-628-229-9690

Unlock the potential of the Oracle Cloud Marketplace with a fast path to companies looking for new application innovations from Oracle and its ISV ecosystem to help them run better, faster, cheaper, smarter and defend against competitive threats.